

# Conditions for companies/organizations alliances

The process of partnership-alliance with Opportunities International group for all international partners.

#### Step One

All the interested parties, individuals, or companies must submit an expression of interest indicating and explaining the following topics in detail:

- Your professional background, who are you? And why do you think you can be an effective partner for Opportunities International in your country?
- Your related past experiences in sales, marketing, whether related or unrelated to the international education market.
- Please disclose all your social media accounts, corporate or individual.
- Your timeframe if Opportunities International approves the alliance-partnership agreement to start trading and working with us?
- Professional references, every company or individual needs to provide Opportunities International with three valid professional references from an accountant, lawyer, former or current employer. Our lawyers in Australia will do a reference check and validate the provided references.

#### Step Two

Opportunities International CEO and partners will conduct online or in-person interviews with the applicant, individual, or company and assess the applicant's suitability for working and representing Opportunities International.

#### Step three

Upon approval of alliance-partnership application, Opportunities International will provide the applicant with a legal agency agreement that defines all the partnership and alliance's operational, legal, and financial structure.

## Training and ongoing support

Opportunities International has an extensive and robust support structure in place for all the international partners-alliance.

We will conduct several weeks of initial training for the new partners regarding the services we offer to clients-students globally and structuring marketing and operational structure for the new partners.



Furthermore, Opportunities International will provide advertising, marketing content, strategies and oversee their implementation by the new partners. Also, the new partners will be provided with the entire digital assets, such as letterheads, logos, email boxes, and signatures, as well as access to all our proprietary software and CRM systems such as <a href="mailto:immisys">immisys</a> which deployed for management of clients and process of visas to Australia.

# Financial Compensation structure

- **USD \$500 per student /client** (for any of our programs). This is a fixed commission rate and does not vary depending on program length, type of visa, or other criteria.
- For every 20 students/clients that contract Opportunities International services through the allied
  company efforts, a scholarship (1) will be awarded (value of the scholarship USD \$5.880), which
  corresponds to our International student program. This incentive applies only to our international student
  program, and it excludes any other expenses, such as the cost of air tickets.
- For every 30 students/clients that contract Opportunities International services through the allied company efforts in its country of origin, three (3) places for a Free English course are granted with Opportunities International English college partner Astley College <a href="http://astleycollege.nsw.edu.au">http://astleycollege.nsw.edu.au</a> for 6 months, the current value of the package is USD \$5.000 per person. The course will be delivered virtually on remote learning platforms. Also, Astley college offers several options of English levels, to view the entire list of English courses offered within the promotional program please <a href="click here">click here</a>.

### **Payment Method**

- A. Opportunities International will keep track of applications approved by way of referral from each partneralliance globally using a sophisticated CRM system, which accesses to it will be given to the partners for verification and tracking of financial compensation.
- B. The commissions will be paid every month in USD by international bank transfer.

To process your application or any other enquiries related to international alliances please contact Opportunities International CEO Mr. Arash Langaroudi:

arash.langaroudi@opportunitiesinternational.com.au

Arash Dadashian Langaroudi

CEO, Opportunity International PTY LTD